

## Q&A for MSE Clinic

Q1) Our company provides online courses and customized e-training courses. As an online training company providers will we be able to submit a proposal for this tender whereas I wasn't able to find in the RFP any point that allows us as an e-training portal to apply or not.

*The offeror must be able to implement the physical training courses at the geographic locations of implementation, please refer back to Phase Three in the RFP "Training Implementation"*

### ***Phase Three: Training Implementation***

*As mentioned above 6 primary geographic areas of operation (Zarqa, Irbid, Amman, Tafilah, Karak, and Aqaba) the Offeror will conduct the training activities for each governorate covering USAID LENS primary industries of operation which include: Transportation, Food Processing, Tourism, and ICT, as well as other sectors proposed by the Offeror and accepted by USAID LENS. The Offeror will complete Phase Three within 220 working days of the project initiation.*

*As part of the training, the Offeror will arrange and organize all logistics associated with implementation, including planning for venues, IT needs to deliver training, invitations and registration, as well as coffee breaks and lunch as required. This will be determined in coordination with USAID LENS and the relevant stakeholders. The Offeror will also be responsible for printing and providing all training materials for each training session.*

Q2) Does USAID have any DB for potential participant's names? If yes, how many names or contacts they have.

*As for the Data Base USAID LENS does not have a consolidated list of all participants. As stated in the RFP, the offeror will develop the implementation strategy taking into consideration the targeted number and geographies, the offeror will be in charge of the outreach and as supportive tool USAID LENS will support the offeror by linking them with the Governorate Local Development Units (GLDUs) and the Municipal Local Development Units (MLDUs) and other local stakeholders for business identification and implementation.*

*Noting the number of the businesses targeted, the Offeror will develop an Implementation Strategy to determine the locations, participants, venues of delivery of specific training tools. The Offeror be required to host at a minimum one training session a week and will need to continually identify potential trainees. To achieve this, the Offeror will identify local organizations it will partner with in different locations, including LDUs, community organizations, cooperatives, business associations, and individual MSEs directly across the six target governorates of the USAID LENS program and will engage in a continual identification process throughout the duration of the project. As a supportive tool, the Offeror will work with partners in each governorate to identify MSEs to participate in the programs. The Offeror will create linkages with the Governorate Local Development Units (GLDUs) and the Municipal Local Development Units (MLDUs) and other local stakeholders for business identification and implementation".*